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C U R R I C U L U M V I T A E

About my Life

“Est Modus in Rebus”, these words have been a sort of mantra for me since I first read them, while studying Horace in high school. I think finding balance is the key to life: an endless research, but a continuous driving force for the better. My name is Matteo Minutti, I am 25 years old and my homeland is in Sardinia, a place as remarkable for its culture, as in the lack of infrastructures. I love music because I think it is a peephole to everyone’s soul and my biggest dream is to transform Sardinia in the new Silicon Valley. My love for computers started in 2007, when the 11 years old me saw his first blog. An older friend showed me his own website on AlterVista, introducing me to what was going to be, from that day on, my biggest passion in life.

- Years go by, and it is suddenly 2015, when I graduated High School with a GPA of 3.8. During the oral exam of my graduation, I discussed my own paper on artificial intelligence and robotic development, which raised a remarkable interest within the examination committee.

- Right after high school, my university career began. I got accepted in Politecnico of Torino to study Computer Engineering. My academic journey was not as consistent as expected. I learned a lot during the first few years – as the ability to accept failure and to speak my mind only when necessary. However, I soon realized I was not fully embracing my real passion: creating solutions.

- After passing many exams, I decided to put on hold my university career and look for a job that could better fulfill my passion. I found the perfect match for me with a great company, KeyOneWeb ndr. Within 6 months I learned to manage my clients, to work in a team and to learn from colleagues way more experienced and capable than me. I also learned to properly take part in meetings and to raise my hand when in need. I learned a lot, I learned that much that after 6 months the company offered me a permanent job. However, after a careful consideration, I decided to turn down the offer to focus on finishing the university. Leaving things unfinished does not suit my personality.

- In 2018 I went back to the university with a completely different mindset. So different that, between exams, I decided to work as a full-stack developer freelance. I am expert in frameworks that I have used for many years, both for work and personal project (**Angular, node.js, Google Cloud Platform**, and many others). I now have a small clients portfolio, but loyal enough to allow me to conduct a dignified life. I can fully manage my monthly expenses and I no longer rely on my family to support myself.

- In 2019 I met Maurizio Fiorilli, a highly respected HSE consultant, known for his international clients portfolio. He asked me to develop the website for his company. I gladly accepted and immediately started working on the project. The project was completed in a month, thanks both to the experience gained in my previous company and to my ability with development framework. My way of completing the task must have impressed Mr. Fiorilli, who gave me the chance to set up a company together. The plan was to be equal partners, he would have covered the expenses and I would have taken care of the technical side.

- On July 18th, 2019, SILPH Technologies SRLs was found. My first startup aims to develop software solutions in the field of Occupational Safety. During his 30-year career, indeed, Maurizio encountered several problems in this field. We developed SILPH Control, a cloud-based distributed system that offers controlling and monitoring on real estate assets, providing tools for maintenance, reporting, document control, control according to law, and other useful features for professionals in the field. In two years I learned a lot: I learned a job that is not exactly in my area of expertise, but that I find extremely fascinating; I learned legal notions; I learned how to manage a company; how to manage employees and resources on a project. "Learn" might be an overstatement, I still have a long way to go. However, there has been achievements and satisfactions, acquiring important clients who use our software daily (e. g. SmeraldaHolding. e.g. SmeraldaHolding, Klepierre Management Italia, Italambiente itself).

- Despite the project worth, we entered 2021 with no marketable projects or services, and with increasing fixed cost. That is why the board decided to dismiss me from the position of CEO and to move the only employee to another company of the group. My startup still exists nowadays, and I still own 50% of it, but I am no longer the CEO. I am currently carrying on the project with my own resources, not counting on my role as director.

- I am starting from scratch, with more experiences and more questions to ask the world. I am happy to embrace a change and attracted by the any challenge the future might bring.

My Failures

I always try my best, sometimes daring more than I am capable of. That is probably why I have collected some failures in my life. "Failure" is an ugly word, but it often becomes an opportunity of self-discovery and self-improvement:

My First Failure with Giovanni Giua – 2011/12 approx.

I was about 14-15 years old when a friend of mine asked me to develop a web page to query a database and pull out a simple set of data. He knew I was passionate about computers, but I think I might have exaggerated my skills a little. I accepted the assignment anyway, but I soon realized that I was unable to do it. I said nothing until the day of the deadline when I started making up excuses. After that, my relationship with Giovanni soured. I still consider him my first failure, but from this experience I learned the importance of transparency and honesty with the client.

My First Pitch – 2013 approx.

In 2013 I was elected as a school representative for my school, which was a great achievement for a sophomore. As a representative, I got off with a great start! I obtained the chance to have some of our classes run by students themselves, on topics of popular interest. On January of that same year, I had the chance of giving a speech myself during one of the students-managed classes. The speech was entitled: "Micro - expressions: the lie detector".

I had recently watched the series "Lie to Me" where Cal Lightman investigates crimes and mysteries using his ability to read micro-expressions. After watching the show, I realized there was an actual scientific theory about micro-expressions. That is why I decided to bring it as a topic during the students-run classes. The topic raised a lot of interest and a few teachers came to see the presentation. As I started to speak, I realized I overestimated my ability to improvise. After showing a YouTube video, I stated mumbling for about 10 minutes, finally ending my brilliant presentation. I was greeted by a shy and pitiful applause. From this experience I have learnt the importance of preparing an outline before giving a speech.

Liverpool's Pictures – 2015 approx.

My father's friend gave a USB stick with some photos of his trip to Liverpool. He wanted me to make a video with his photos and a Beatles' soundtrack. I accepted, but a few days later I lost the USB stick, which was also the one and only copy of the pictures. I wish I could say I have learned to pay more attention to mine and other's belongings, but I have unfortunately lost many things after this episode. However, I still feel guilty about those pictures.

University Exams – 2016~2018

Failing an exam is never pleasant. I once (of many times) failed an exam on my birthday. Also, that was my second to last chance to pass the academic year. On the same day I met a boy from Ghana, who gave me a handmade pair of shorts. The guy also told me that everything has a meaning: if I had failed that exam, there must have been a reason. I know why that happen know: from that experience I have learned the importance of persistence. I indeed went back to Torino and I spent August studying for my last chance of taking the exam, coming in September. With effort, persistence, and heat (August in Torino is incredibly hot), I learned how strong a person's willpower can be, especially mine.

My Own Company – 2019~21

Opening my own company has always been one of the goals I wanted to achieve. I would have love to share my ideals and values, guiding people through a common goal. I however underestimated the effort, dedication and knowledge that having a company requires. I soon realized technical skills were not enough.

I define failure as the inability to reach your own goals. I might have set my goal too high, wanting to become the owner of a successful start-up in just a few years. I did not consider how crucial the external conditions are when creating a new business. Anyway, I do not regret any of the choices I have made in the past. Those (bad and good) choices made me the person I am today and allow me to see the world from a completely different and unique perspective.